



# High-level IIA Conference UNCTAD, 2017

## Opening Plenary

**9<sup>th</sup> October 2017, am**  
**Geneva, Switzerland**



# Opening Plenary



## Keynote speakers

**Mr. Abrão Neto**, Secretary of Foreign Trade, Ministry of Industry, Foreign Trade and Services, Brazil

**H.E. Mr. Hye-min Lee**, G20 Sherpa and Ambassador, International Economic Affairs, Ministry of Foreign Affairs, Republic of Korea

**H.E. Mr. Damdinsuren Davaasuren**, State Secretary, Ministry of Foreign Affairs, Mongolia

**Ms. Yewande Sadiku**, Executive Secretary, Nigerian Investment Promotion Commission (NIPC), Nigeria

**Mr. Ayedh Al-Otaibi**, Deputy Governor, Saudi Arabian General Investment Authority (SAGIA), Saudi Arabia

## International Organisations

**Ms. Treasure Maphanga**, Director of the Department of Trade and Industry, African Union (AU)

**Ms. Meg Kinnear**, Secretary-General, International Centre for Settlement of Investment Disputes (ICSID) (video message)





## **Brazil**

*Secretary of Foreign Trade*  
Ministry of Industry, Foreign  
Trade and Services



**Mr. Abrão Neto**





**Republic of Korea**  
*G20 Sherpa / Ambassador for  
International Economic Affairs*  
Ministry of Foreign Affairs



**H.E. Mr. Hye-min Lee**





**Mongolia**  
*State Secretary*  
Ministry of Foreign Affairs

**H.E. Mr. Damdinsuren  
Davaasuren**





**Nigeria**  
*CEO/Executive Secretary*  
Nigerian Investment Promotion  
Commission



**Ms. Yewande Sadiku**







**Saudi Arabia**  
*Deputy Governor*  
General Investment Authority  
(SAGIA)



**Mr. Ayedh Al-Otaibi**





**African Union**

**African Union**

*Director*

Department of Trade and  
Industry



**Ms. Treasure Maphanga**







**ICSID**  
*Secretary-General*

**Ms. Meg Kinnear**



# Opening Plenary



## Objectives for the discussion

1. Take stock of IIA reform undertaken by your country so far, as well as the lessons learned and best practices.
2. Share your experience with, and plans for, modernizing existing, old-generation treaties.
3. Comment on UNCTAD policy tools, advisory services and inter-governmental meetings in support of sustainable development-oriented IIA reform

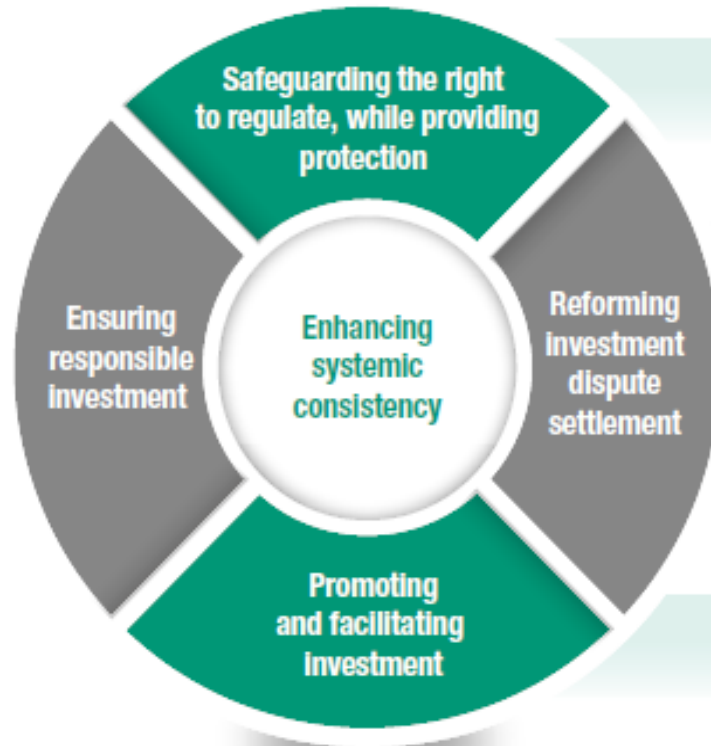


# UNCTAD's Policy Tools: UNCTAD's Road Map for IIA Reform (2015)

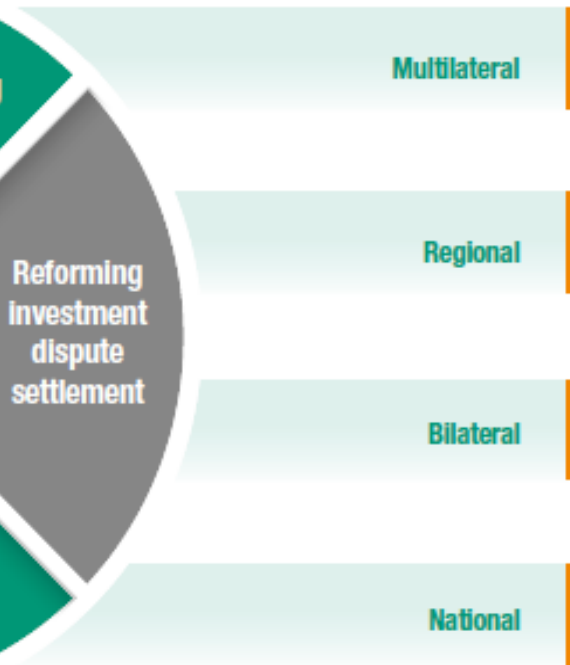
## 6 Guidelines

- Harness IIAs for SD
- Focus on critical reform areas
- Act at all levels
- Sequence properly
- Inclusive / transparent process
- Multilateral support structure

## 5 Areas



## 4 Levels



Source: © UNCTAD, WIR16, based on WIR15.

# UNCTAD Policy Tools: Phase 2 of IIA Reform: 10 options for modernizing old-generation treaties (2017)



Source: © UNCTAD, WIR17.



# High-level IIA Conference UNCTAD, 2017

## Break-out session 1: Harnessing investment for the SDGs – the IIA dimension

9 October 2017, pm

Geneva, Switzerland





# Harnessing investment for the SDGs – the IIA dimension



## Questions for consideration

1. What are lessons learned in harnessing IIAs for mobilizing investment into the SDGs?
2. What are the roles of national policies, including with respect to PPPs in this regard?
3. What are key policy challenges and options from an IIA perspective?





# High-level IIA Conference UNCTAD, 2017

## Break-out session 2: Clarifying and modifying treaty content

9 October 2017, pm

Geneva, Switzerland



# UNCTAD Policy Tools: Phase 2 of IIA Reform: 10 options for modernizing old-generation treaties (2017)



Source: © UNCTAD, WIR17.

# Clarifying and modifying treaty content



## Questions for consideration

1. Which of these reform options have you undertaken, are you considering undertaking or have you been asked to undertake?
2. What are the pros and cons of each of them?
3. What are lessons learned?



# Overview of reform options: actions and outcomes



## Action option

## Outcome

<b>1. Jointly interpreting treaty provisions</b>	Clarifies the content of a treaty provision and narrows the scope of interpretive discretion of tribunals
<b>2. Amending treaty provisions</b>	Modifies an existing treaty's content by introducing new provisions or altering or removing existing ones
<b>3. Replacing "outdated" treaties</b>	Substitutes an old treaty with a new one
<b>4. Consolidating the IIA network</b>	Abrogates two or more old IIAs between parties and replaces them with a new, plurilateral IIA
<b>5. Managing relationships between coexisting treaties</b>	Establishes rules that determine which of the coexisting IIAs applies in a given situation
<b>6. Referencing global standards</b>	Fosters coherence and improves the interaction between IIAs and other areas of international law and policymaking
<b>7. Engaging multilaterally</b>	Establishes a common understanding or new rules among a multitude of countries, coupled with a mechanism that brings about change "in one go"
<b>8. Abandoning unratified old treaties</b>	Conveys a country's intent to not become a party to a concluded but as yet unratified treaty
<b>9. Terminating existing old treaties</b>	Releases the parties from their obligations under a treaty
<b>10. Withdrawing from multilateral treaties</b>	Similar in effect to termination, but leaves the treaty in force among the remaining parties who have not withdrawn

Source: © UNCTAD, WIR17.

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# Reform action: Jointly interpreting treaty provisions



**Clarifies the content of a treaty provision and narrows the scope of interpretive discretion of tribunals**

## Outcomes (pros)

- Allows the parties to clarify one or several specific provisions without amending or renegotiating the treaty (no ratification required, less cost- and time-intensive)
- Is particularly effective if the treaty expressly provides that joint interpretations by the parties (or their joint bodies) are binding on tribunals
- Becomes relevant from the moment of adoption, including for pending disputes
- Has authoritative power as it originates from the treaty parties

## Challenges (cons)

- Is limited in its effect as it cannot attach an entirely new meaning to the provision being interpreted
- Can raise doubts about its true legal nature (may not always be easy to distinguish between a joint interpretation and an amendment)
- Can leave tribunals with a margin of discretion
- Might be difficult to establish as genuine if either party has consistently acted in a way that does not comport with the interpretation
- May be difficult to negotiate in cases when a pending dispute involves the application of the provision concerned

Source: © UNCTAD, WIR17.

# Reform action: Amending treaty provisions

**Modifies an existing treaty's content by introducing new provisions or altering or removing existing ones**

## Outcomes (pros)

- Constitutes a broader, more far-reaching tool than interpretation: can introduce new rules rather than merely clarify the meaning of existing ones
- Selectively addresses the most important issues on which the parties' policy positions align
- Can be easier to agree upon with the treaty partner and more efficient to negotiate compared with a renegotiation of the treaty as a whole

## Challenges (cons)

- Typically requires domestic ratification in order to take effect
- Only applies prospectively, i.e. does not affect pending disputes
- Does not lead to overall change in treaty design and philosophy
- May lead to "horse trading" in which desired amendments are achieved only through a quid pro quo with parties demanding other amendments

Source: © UNCTAD, WIR17.



# High-level IIA Conference UNCTAD, 2017

## Break-out session 3: Consolidating the IIA network

10 October 2017, am  
Geneva, Switzerland



# UNCTAD Policy Tools: Phase 2 of IIA Reform: 10 options for modernizing old-generation treaties (2017)



Source: © UNCTAD, WIR17.

# Consolidating the IIA network



## Questions for consideration

1. Which of these reform options have you undertaken, are you considering undertaking, or have you been asked to undertake?
2. What are the pros and cons of each of them?
3. What are lessons learned?





# Overview of reform options: actions and outcomes



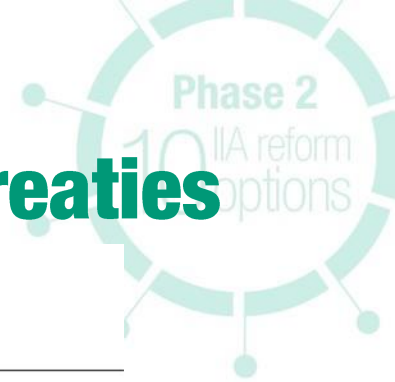
## Action option

## Outcome

1. Jointly interpreting treaty provisions	Clarifies the content of a treaty provision and narrows the scope of interpretive discretion of tribunals
2. Amending treaty provisions	Modifies an existing treaty's content by introducing new provisions or altering or removing existing ones
3. Replacing "outdated" treaties	Substitutes an old treaty with a new one
4. Consolidating the IIA network	Abrogates two or more old IIAs between parties and replaces them with a new, plurilateral IIA
5. Managing relationships between coexisting treaties	Establishes rules that determine which of the coexisting IIAs applies in a given situation
6. Referencing global standards	Fosters coherence and improves the interaction between IIAs and other areas of international law and policymaking
7. Engaging multilaterally	Establishes a common understanding or new rules among a multitude of countries, coupled with a mechanism that brings about change "in one go"
8. Abandoning unratified old treaties	Conveys a country's intent to not become a party to a concluded but as yet unratified treaty
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# Reform action: Replacing “outdated” treaties

Substitutes an old treaty with a new one

## Outcomes (pros)

- Allows for a holistic approach to reform through a comprehensive revision of the treaty in line with the contracting parties’ evolving policy objectives
- Allows for the revision of the treaty’s philosophy and overall design and the inclusion of new policy issues
- Can be done at any time during the lifetime of the treaty

## Challenges (cons)

- Requires participation of a treaty partner or partners with similar views
- Can be cost- and time-intensive, as it involves the negotiation of the treaty from scratch
- Does not guarantee inclusion of reform-oriented elements (depends on the negotiated outcome)
- Requires effective transition between the old and the new treaties



Source: © UNCTAD, WIR17.



# Reform action: Consolidating the IIA network

Abrogates two or more old BITs between parties and replaces them with a new, plurilateral IIA

## Outcomes (pros)

- Allows for a holistic approach to IIA modernization through a comprehensive revision of the treaty
- Reduces fragmentation of the IIA network by decreasing the number of existing treaties
- May be more cost-effective and time-efficient than pursuing multiple bilateral negotiations

## Challenges (cons)

- Requires the participation of numerous treaty partners
- Does not guarantee inclusion of reform-oriented elements (depends on the negotiated outcome)
- May be more difficult to achieve outcomes in plurilateral negotiations than in bilateral ones

Source: © UNCTAD, WIR17.



# Reform action: Managing relationship between co-existing treaties

Establishes rules that determine which of the coexisting IIAs applies in a given situation

Outcomes (pros)	Challenges (cons)
<ul style="list-style-type: none"><li>• Ensures that countries are not subject to simultaneously applicable obligations found in overlapping treaties</li><li>• May aid reform efforts by ensuring that the more recent treaty prevails</li><li>• While keeping the earlier treaty “alive” (i.e. creating parallelism), clarifies the new treaty’s relationship with the earlier one</li></ul>	<ul style="list-style-type: none"><li>• Does not terminate the earlier treaty</li><li>• Only mitigates the adverse consequences arising from coexistence; does not advance effective and comprehensive IIA reform</li><li>• Impact dependent on the formulation used in the conflict clause</li></ul>

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# High-level IIA Conference UNCTAD, 2017

## Break-out session 4: The implications of disengaging

10 October 2017, am  
Geneva, Switzerland





# UNCTAD Policy Tools: Phase 2 of IIA Reform: 10 options for modernizing old-generation treaties (2017)



Source: © UNCTAD, WIR17.

# The implications of disengaging



## Questions for consideration

1. Which of these reform options have you undertaken, are you considering undertaking, or have you been asked to undertake?
2. What are the pros and cons of each of them?
3. What are lessons learned?



# Overview of reform options: actions and outcomes



Action option	Outcome
1. Jointly interpreting treaty provisions	Clarifies the content of a treaty provision and narrows the scope of interpretive discretion of tribunals
2. Amending treaty provisions	Modifies an existing treaty's content by introducing new provisions or altering or removing existing ones
3. Replacing "outdated" treaties	Substitutes an old treaty with a new one
4. Consolidating the IIA network	Abrogates two or more old IIAs between parties and replaces them with a new, plurilateral IIA
5. Managing relationships between coexisting treaties	Establishes rules that determine which of the coexisting IIAs applies in a given situation
6. Referencing global standards	Fosters coherence and improves the interaction between IIAs and other areas of international law and policymaking
7. Engaging multilaterally	Establishes a common understanding or new rules among a multitude of countries, coupled with a mechanism that brings about change "in one go"
8. Abandoning unratified old treaties	Conveys a country's intent to not become a party to a concluded but as yet unratified treaty
9. Terminating existing old treaties	Releases the parties from their obligations under a treaty
10. Withdrawing from multilateral treaties	Similar in effect to termination, but leaves the treaty in force among the remaining parties who have not withdrawn

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# Reform action: Abandoning unratified old treaties



Conveys a country's intent not to become a party to a concluded but as yet unratified treaty

## Outcomes (pros)

- Can help clean up a country's IIA network
- Is procedurally simple, requiring only a notice to the other parties
- Can send a reform message to other treaty parties and the public

## Challenges (cons)

- Could be perceived as negatively affecting the country's investment climate
- Could disturb relations with other treaty parties
- May not affect existing cases arising from provisional application
- May not affect future ISDS claims (during the survival clause period) if a country accepted provisional application pending ratification

Source: © UNCTAD, WIR17.

# Reform action: Terminating existing old treaties



Releases the parties from their obligations under the treaty

## Outcomes (pros)

- Can be unilateral or joint termination (without replacement by a new treaty)
- Sends a strong signal to reform-oriented domestic stakeholders and critics of the IIA regime
- Can promote sustainable development-oriented reform, if part of a coordinated, joint replacement strategy

## Challenges (cons)

- Could be perceived as worsening the investment climate in the terminating country or countries
- Could result in investors of one party no longer being protected in the other party's territory
- Might not be instantaneous if a survival clause is triggered (i.e. ISDS exposure remains for the duration of the survival clause period)

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# Reform action: Withdrawing from multilateral treaties



Releases the withdrawing parties from the instrument's binding force

## Outcomes (pros)

- Can help narrow a country's exposure to (future) investor claims (subject to the denounced treaty's survival clause and without prejudice to investor claims under other IIAs or before other international fora)
- May reduce annual expenditures (e.g. if the treaty requires annual contributions)
- Can be a second-best solution for countries that would prefer to reform the existing treaty, but cannot do so alone

## Challenges (cons)

- Could be perceived as negatively affecting the country's investment climate and/or could put the country into an "outsider" position
- Deprives the country of further cooperation with other treaty partners and the opportunity to have a word in the evolution of the agreement
- Applies prospectively only
- Since most IIAs provide consent to multiple fora for ISDS, may not eliminate the risk of ISDS claims entirely
- Could narrow protection for nationals investing abroad

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# High-level IIA Conference UNCTAD, 2017

## Break-out session 5: Towards a global reform effort – designing principles

10 October 2017, pm  
Geneva, Switzerland



# UNCTAD Policy Tools: Phase 2 of IIA Reform: 10 options for modernizing old-generation treaties (2017)



Source: © UNCTAD, WIR17.

# Towards a global reform effort designing principles



## Questions for consideration

1. Have you undertaken, are you considering undertaking, or have you been asked to engage in the design of principles?
2. What are the pros and cons of each of this reform option?
3. What are lessons learned - what is the way forward?



# Overview of reform options: actions and outcomes



Action option	Outcome
1. Jointly interpreting treaty provisions	Clarifies the content of a treaty provision and narrows the scope of interpretive discretion of tribunals
2. Amending treaty provisions	Modifies an existing treaty's content by introducing new provisions or altering or removing existing ones
3. Replacing “outdated” treaties	Substitutes an old treaty with a new one
4. Consolidating the IIA network	Abrogates two or more old IIAs between parties and replaces them with a new, plurilateral IIA
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6. Referencing global standards	Fosters coherence and improves the interaction between IIAs and other areas of international law and policymaking
7. Engaging multilaterally	Establishes a common understanding or new rules among a multitude of countries, coupled with a mechanism that brings about change “in one go”
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# Reform action: Engaging multilaterally



**Establishes a common understanding or new rules between a multitude of countries, coupled with a mechanism that brings about change “in one go”**

## Outcomes (pros)

- Among reform options, is best suited for dealing with policy issues of global relevance (e.g. sustainable development) or systemic issues (e.g. MFN clause)
- If successful, is the most efficient type of reform action as it brings about change “in one go” for a multitude of countries or treaty relationships
- Can help avoid further fragmentation arising from individual countries’ piecemeal reform actions

## Challenges (cons)

- Is the most challenging reform path as consensus among many countries is hard to achieve
- Can lead to a situation in which countries with small bargaining power or latecomers find themselves in the role of “rule-takers”
- Is more likely to result – at least at the current stage – in non-binding instruments or instruments with a narrow substantive scope (e.g. individual aspects of ISDS); therefore has a limited overall impact on the IIA universe

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# High-level IIA Conference UNCTAD, 2017

## Break-out session 6: Towards a global reform effort – improving dispute settlement

10 October 2017, pm  
Geneva, Switzerland





# UNCTAD Policy Tools: Phase 2 of IIA Reform: 10 options for modernizing old-generation treaties (2017)



Source: © UNCTAD, WIR17.

# Towards a global reform effort Improving dispute settlement



## Questions for consideration

1. Have you undertaken, are you considering undertaking, or have you been asked to engage multilaterally for the improvement of dispute settlement?
2. What are the pros and cons of each of this reform option?
3. What are lessons learned - what is the way forward?



# Overview of reform options: actions and outcomes



Action option	Outcome
1. Jointly interpreting treaty provisions	Clarifies the content of a treaty provision and narrows the scope of interpretive discretion of tribunals
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# Reform action: Engaging multilaterally



**Establishes a common understanding or new rules between a multitude of countries, coupled with a mechanism that brings about change “in one go”**

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# High-level IIA Conference UNCTAD, 2017

**Break-out session 7:  
Towards a global reform effort –  
referencing global standards**

**10 October 2017, pm  
Geneva, Switzerland**



# UNCTAD Policy Tools: Phase 2 of IIA Reform: 10 options for modernizing old-generation treaties (2017)



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# Towards a global reform effort

## Referencing global standards



### Questions for consideration

1. Have you undertaken, are you considering undertaking, or have you been asked to reference global standards in IIAs?
2. What are the pros and cons of each of this reform option?
3. What are lessons learned - what is the way forward?



# Overview of reform options: actions and outcomes



Action option	Outcome
1. Jointly interpreting treaty provisions	Clarifies the content of a treaty provision and narrows the scope of interpretive discretion of tribunals
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# Reform action: Engaging multilaterally



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Source: © UNCTAD, WIR17.

# Global Standards



Common reference	Full title	Area of focus
<b>UNFCCC</b>	United Nations Framework Convention on Climate Change, 1771 UNTS 107 (opened for signature 4 June 1992, entered into force 21 March 1994), including the 1997 Kyoto Protocol (entered in force 16 February 2005) and 2016 Paris Agreement (entered in force 4 November 2016)	Climate change
<b>SDGs</b>	Transforming our world: the 2030 Agenda for Sustainable Development, GA Res 70/1, UN GAOR, 70th sess, UN Doc A/RES/70/1 (25 September 2015)	Sustainable development
<b>FfD/AAAA</b>	Addis Ababa Action Agenda of the Third International Conference on Financing for Development (Addis Ababa Action Agenda), GA Res 69/313, UN GAOR, 69th sess, 99th plen mtg, UN Doc A/RES/69/313 (27 July 2015)	Sustainable development
<b>UNCTAD Policy Framework</b>	Investment Policy Framework for Sustainable Development, UN Doc UNCTAD/DIAE/PCB/2015/5 (2015 rev.)	Sustainable development
<b>UN Guiding Principles on Business and Human Rights</b>	Report of the Special Representative of the Secretary General on the issue of human rights and transnational corporations and other business enterprises, John Ruggie, Guiding Principles on Business and Human Rights: Implementing the United Nations “Protect, Respect and Remedy” Framework, HRC, UN GAOR, 17 <sup>th</sup> sess, UN Doc A/HRC/17/31, annex I (21 March 2011); see also HRC Res 17/4, UN GAOR, 17 <sup>th</sup> sess, 33 <sup>rd</sup> mtg, UN Doc A/HRC/RES/17/4 (6 July 2011)	Human rights
<b>UN Anti-Corruption Convention</b>	The United Nations Convention against Corruption, GA Res 58/4, UN GAOR, 58 <sup>th</sup> sess, 51 <sup>st</sup> plen mtg, UN Doc A/RES/58/4 (31 October 2003, entered into force 14 December 2005)	Anti-corruption
<b>ILO Tripartite MNE Declaration</b>	Tripartite Declaration of Principles concerning Multinational Enterprises and Social Policy, adopted by the Governing Body of the International Labour Office at its 204 <sup>th</sup> Session (November 1977), and amended at its 279 <sup>th</sup> (November 2000), 295 <sup>th</sup> (March 2006) and 329 <sup>th</sup> (March 2017) Sessions	Labour rights
<b>Universal Declaration of Human Rights</b>	Universal Declaration of Human Rights, GA Res 217A (III), UN GAOR, 3 <sup>rd</sup> sess, 183 <sup>rd</sup> plen mtg, UN Doc A/810 (10 December 1948)	Human rights
<b>UN Charter</b>	Charter of the United Nations, 1 UNTS XVI (24 October 1945)	International peace, security and development

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# High-level IIA Conference UNCTAD, 2017

## Closing Plenary

**11 October 2017, am  
Geneva, Switzerland**



# Report back



## Break-out sessions:

1. Harnessing investment for the SDGs – the IIA dimension
2. Clarifying and modifying treaty content
3. Consolidating the IIA network
4. The implications of disengaging
5. Towards a global reform effort – designing principles
6. Towards a global reform effort – improving dispute settlement
7. Towards a global reform effort – referencing global standards





# UNCTAD Policy Tools: Phase 2 of IIA Reform: 10 options for modernizing old-generation treaties (2017)



Source: © UNCTAD, WIR17.

# Closing Plenary



## Questions for consideration

1. What are the strategic and systemic challenges in addressing the existing stock of treaties?
2. What are the practical challenges in addressing the existing stock of treaties?
3. What are the possible solutions to address the challenges presented?





# High-level IIA Conference UNCTAD, 2017

## Closing Plenary

**11 October 2017, pm**  
**Geneva, Switzerland**

